



The Monthly Meetup

A MONTHLY NEWSLETTER TO OUR PARTNERS - VOLUME 10



Welcome to KAFL's monthly newsletter where we share what you need to know in the industry, at KAFL, and a little about your favorites partners!

KAFL-Ites In The Wild



Who said work can't be fun too?!

Our President, Lorrie Gibbons, attended the 1st chapter meeting for John Hancock's new advisory board. Lorrie will help use her industry expertise to share feedback to the carrier before they rollout new product and strategies to BGAs and advisors. Pictured here is Lorrie along with other board members in Boston, MA.



Go Orange!

Director of Business Development, Lisa Sears hosted Lise and Kelly, two of our internal marketing representatives, for a day of strategic planning mixed with some fun. Kelly Haynes and Lise Hodinger are pictured here outside Lisa Sears' Syracuse office.

News

KAFL's Medicare department is growing!

Our team is growing and we are pleased to announce we are looking to fill the newly created role of Medicare Support Specialist. We're committed to providing unmatched service to our advisors, and the addition of this role means increased service and support for your practice!

If you know of someone who might be interested, please visit our [website](#) to learn more about the specific role and to apply today!

Inforce Long-Term Care Insurance Rate Adjustments Effective August 1, 2022

Mutual of Omaha will be implementing inforce rate adjustments effective August 1, 2022 in Colorado, Idaho, Illinois and Wisconsin.

[Click here to learn more!](#)



Did you forget?? Don't worry, we're here to remind you that KAFL's Elite Producer Conference is BACK in 2023!

» **Where**

Scottsdale, AZ

» **Resort**

Fairmont Scottsdale Princess

» **When**

May 3-7, 2023

» **More details please!!!**

[We thought you'd never ask](#)

Carrier Updates

See below for links to our most recent updates:

[Ameritas eliminates additional COVID restrictions](#)

[John Hancock offers business owned insurance in NY](#)

[John Hancock introduces new SIUL](#)

[Lincoln - MoneyGuard Fixed Advantage Now Available](#)

[OneAmerica - Premium decrease for Asset Care Portfolio](#)

[PacLife - PL Promise term has been repriced](#)

[Symetra - SwiftTerm price decrease](#)

[William Penn Association's Graded Benefit Plan](#)

KAFL's Annuity Rates

Please check out the 'Quotes' tab on our site or click the link below!

<https://www.kafl.com/quotes/annuity-rates/>

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