

The Monthly Meetup

A MONTHLY NEWSLETTER TO OUR PARTNERS - VOLUME 11



Welcome to KAFL's monthly newsletter where we share what you need to know in the industry, at KAFL, and a little about your favorites partners!

KAFL-Ites In The Wild



All Hail the Hales!

Congratulations to our Commission Accountant, Joe Hale, on his wedding to his longtime love, Heather!



A Hike to Remember

In an effort to raise money for Alzheimer's research, our Broker Manager and fearless mountaineer, Eric Eveland, is currently hiking in the Adirondack Mountains. If you'd like to help support Eric, please click the link below to donate.

https://act.alz.org/site/TR/LongestDay2022/TheLongestDay?pg=team&fr_id=15144&team_id=736026



7/4 & 7/5 – Our office will be closed for the July 4th holiday

News



Hot Deal Alert!

Our partner, Social Jazz, is offering an exclusive 25% discount to KAFL advisors. This summer flash sale ends July 4th so make sure you sign up before the 4th!

Why do you need to take advantage of this deal?

Posting to social media is one of the most effective ways to market your business and generate leads, and Social Jazz does it automatically for you for the whole year! They write, design, brand, schedule and publish insurance-specific posts to your social media accounts so you don't have to.

Let Social Jazz do the posting while you do the growing!

https://socialjazz.com/kafl-pro.html?utm_promo_code=kafl-pro

Inforce Long-Term Care Insurance Rate Adjustments Effective August 1, 2022

Mutual of Omaha will be implementing inforce rate adjustments effective August 1, 2022 in Colorado, Idaho, Illinois and Wisconsin.

[Click here to learn more!](#)

WE ARE LIVE!!!



The New and Improved KAFL.com is Live!

In case you missed the June launch of our new website, we're happy to announce our new website is live and ready for you to visit!

Enhancements to help you navigate anytime anywhere on any device

What are you waiting for? Visit KAFL.com today!

Carrier Updates

See below for links to our most recent updates:

[Athene – Annuity Suitability Guidelines](#)

[John Hancock – Deliver standout value with Protection IUL](#)

[LGA – No longer accepting traditional paper apps as of 8/1](#)

[MMSD – Whole Life 12 Pay coming in August](#)

[Mutual of Omaha – Living Benefits of IUL Express](#)

[Principal – VUL Approved in NY](#)

[PacLife – PL Smooth Sailing Fluidless Underwriting](#)

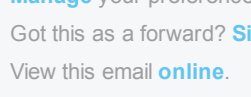
[William Penn Association's Graded Benefit Plan](#)

KAFL's Annuity Rates

Please check out the 'Quotes' tab on our site or click the link below!

<https://www.kafl.com/quotes/annuity-rates/>

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