

The Monthly Meetup

A MONTHLY NEWSLETTER TO OUR PARTNERS - VOLUME 12



Welcome to KAFL's monthly newsletter where we share what you need to know in the industry, at KAFL, and a little about your favorite partners!

Carrier Updates

See below for links to our most recent updates:

[Assurity - a first look at the new Income Protection](#)

[Equitable updates their fixed account crediting rates](#)

[John Hancock – new Accelerated Death for Chronic Illness \(ADBCH\) rider](#)

[John Hancock - updates for certain inforce Protection VUL policyholders](#)

[Lincoln - real time offers to make underwriting easier](#)

[Mass Mutual- increases WL retention limits](#)

[Mutual of Omaha - conversion policy changes](#)

[Nationwide CareMatters II- price and product improvements](#)

[PacLife - offering life insurance to clients with HIV](#)

[Prudential - increases premium thresholds, in any policy year, from \\$2M to \\$5M](#)

[Symetra - High-net-worth foreign national market program enhancements](#)

KAFL-Ites In The Wild



It's a bird... it's a plane... it's the 2 newest NCCMs!

Congratulations to both Christyna Blood and Dena Watson for earning their NAILBA Certified Case Manager designation. The NCCM Program helps train and develop new case managers on the life insurance case management process while certifying existing case managers on the key skills, responsibilities, and best practices that are essential for their role.



They came, they set goals, they conquered

A big congratulations go out to Eric Eveland and Barrie Priyanto for exceeding their fundraising goal of \$2,500 for the Alzheimer's Association. During Eric's week-long climb, they raised over \$5,000 while he tackled 19 peaks in the Adirondacks.



Please note, there are no office closures in the month of August



It's Time To Get Ready for the 2023 Medicare Annual Enrollment Period

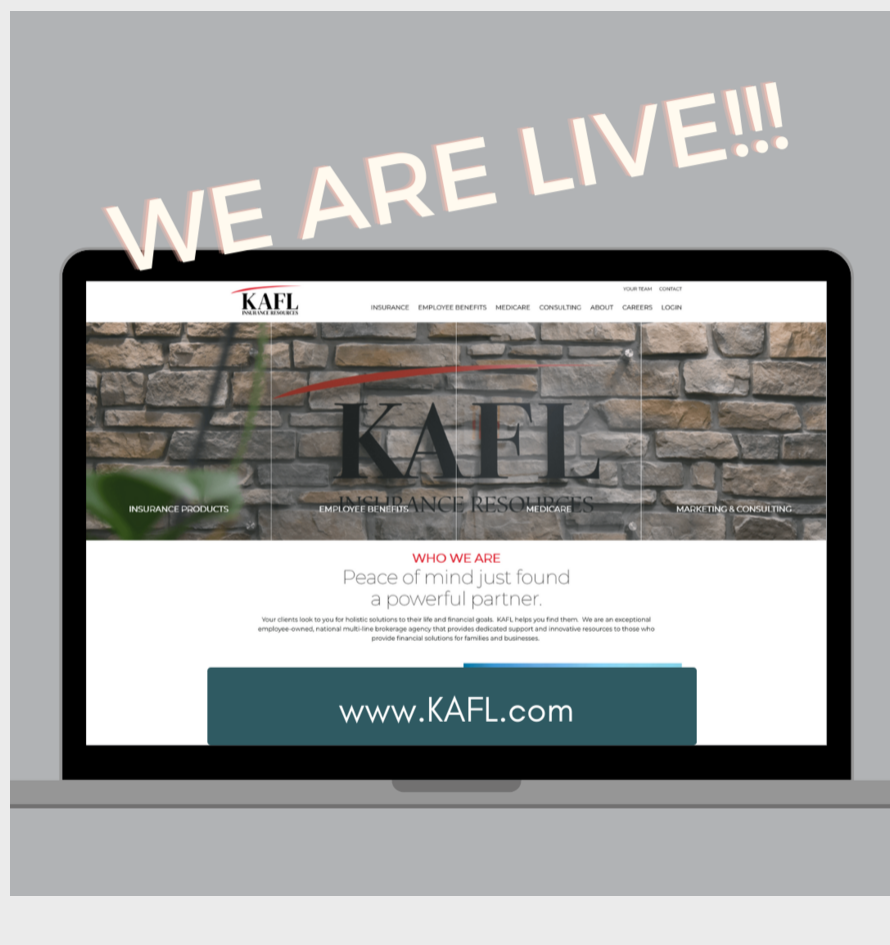
Do you have clients 65 and older who depend on you to guide them through retirement planning and beyond?

A holistic approach to retirement planning includes Medicare planning. Don't miss out on the opportunity to be your client's 1 stop shop for all their planning needs and earn commission at the same time!

****Reminder**** **Inforce Long-Term Care Insurance Rate Adjustments Effective August 1, 2022**

Mutual of Omaha will be implementing inforce rate adjustments effective today, August 1, 2022, in Colorado, Idaho, Illinois, and Wisconsin.

[Click here to learn more!](#)



The New and Improved KAFL.com is Live!

In case you missed the summer launch of our new website, we're happy to announce our new website is live and ready for you to visit!

Enhancements to help you navigate anytime anywhere on any device

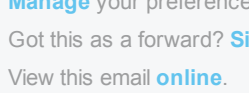
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