



## 2024 Medicare Certification Reference Sheet

2024 AHIP Certification is available as of June 21 via [www.ahipmedicaretraining.com](http://www.ahipmedicaretraining.com). Click [here](#) for a guide.

However, the \$175 cost is discounted to \$125 when accessed via most of the following carrier portals on the carrier's launch date.

Carrier	Link	Summary
<b>Aetna</b>  <b>Launch Date: June 28</b>	<a href="http://www.aetnamedicareproducercertification.com">www.aetnamedicareproducercertification.com</a>  <a href="#">Aetna Certification Guide</a>	<ul style="list-style-type: none"> <li>Click "My Certifications" &gt; Aetna Individual Medicare Certification</li> <li>Two options: <ul style="list-style-type: none"> <li>AHIP Medicare Training: Certifies producers to sell for multiple carriers, including Aetna.</li> <li>Aetna Medicare Compliance Training: Certifies producers to sell Aetna only (AHIP alternative).</li> <li>Complete one section at a time. Once completed, next section becomes available</li> </ul> </li> <li><b>Mastery Tests</b> <ul style="list-style-type: none"> <li>A mastery test score of 90% within 3 attempts is required at the conclusion of each course</li> </ul> </li> </ul>
<b>Excellus</b>  <b>Launch Date: August 1</b>	<a href="https://miramar-agent.com/">https://miramar-agent.com/</a>  <b>Registration Code: RL2829</b>	<p>For Excellus/Univera MA, MAPD and Supplement products AHIP, The Convey Core (available mid-August), NABIP, and PinPoint Core equivalents are accepted.</p> <ul style="list-style-type: none"> <li><b>For New Users:</b> Select "Register as an Agent"</li> <li><b>For those returning to Miramar: Agent:</b> To login enter your username and password and then click "Log In."</li> <li>If you have forgotten your username or password, select the option above the log in button and you will be guided on how to retrieve that info.</li> </ul>
<b>Highmark/BCBS of WNY</b>  <b>Launch Date: July 20</b>	<a href="https://producer.highmark.com">https://producer.highmark.com</a>	<ul style="list-style-type: none"> <li>Once logged in, select the <b>Highmark Hub &gt; Onboarding</b>.</li> <li>Downloadable materials are available within the certification training.</li> <li>Highmark will recognize agent training and certification from two organizations: AHIP, and NABIP (formerly NAHU). Agents only have to achieve certification from one of the two. AHIP costs \$175, NABIP \$100.</li> </ul>

		<ul style="list-style-type: none"> <li>• Face-to-Face Training is not required, but strongly encouraged to receive a comprehensive overview of the upcoming year.</li> <li>• Certifying for 2024 allows brokers to sell 2023 plans</li> <li>• To retrieve username and password contact: <a href="mailto:HighmarkSeniorMarkets@Highmark.com">HighmarkSeniorMarkets@Highmark.com</a>, (800) 652-9459</li> </ul>
<b>Humana</b>  <b>Launch Date: June 27</b>	<a href="http://www.humana.com">www.humana.com</a>  <a href="#">Humana Certification Guide</a>	<ul style="list-style-type: none"> <li>• Go to <a href="http://www.Humana.com">www.Humana.com</a> Log in as an agent (using your Vantage log in)</li> <li>• Access Humana MarketPoint University through the Education Card Or Clicking Get Certified on the Licensing Certification and Contracts card</li> <li>• Once you enter Humana MarketPoint University (HMU), you can access your certification course by clicking View on the top banner or "Certifications &amp; Courses" or from the drop down menu</li> <li>• AHIP required in addition to, Sales and Marketing Compliance, Humana Products, Sales Presentation and Tools, Sales and Marketing Guidance and Wrap-up</li> <li>• The entire course outline must be completed for the course to be marked complete</li> </ul>
<b>Wellcare</b>  <b>Launch Date: July 11</b>	<a href="https://centene.cmpsystem.com/page/login">https://centene.cmpsystem.com/page/login</a>  <a href="#">Wellcare Certification Guide</a>  <a href="#">Re-Certification Guide</a>	<p>Once logged in: In the My Certifications section, select the course link to begin the training process.</p> <ul style="list-style-type: none"> <li>• To complete AHIP or transfer credits to Wellcare, select the AHIP Medicare Training link to navigate to the AHIP site. Complete any outstanding registration processes on the AHIP site and complete your AHIP training.</li> <li>• After you complete the AHIP training, you will be automatically be returned to the Centene Learning Center where you can work through the other sections of the training, in order, from top to bottom.</li> </ul>
<b>UnitedHealthcare</b>  <b>Launch Date: June 14</b>	<a href="http://www.uhcjarvis.com">www.uhcjarvis.com</a>  <a href="#">UHC 2024 Certification Guide</a>	<ul style="list-style-type: none"> <li>• Certifications can be found by visiting Jarvis &gt; Knowledge Center &gt; Learning Lab &gt; Content Library &gt; Search "2024 UnitedHealthcare Certifications."</li> <li>• You will have 6 attempts. If you want to sell Special Needs Plans (SNP), you will need to complete the C/D-SNP assessment.</li> <li>• AHIP Accepted, which satisfies the requirement for the UnitedHealthcare Medicare Basics Assessment. <ul style="list-style-type: none"> <li>◦ Accessing AHIP via UHC's custom link on the learning lab will discount the cost \$50.</li> </ul> </li> </ul>

		<ul style="list-style-type: none"> <li>○ Those who certify with AHIP will need to complete additional Base Level assessments (2024 Ethics &amp; Compliance and 2024 AARP) to become certified to sell Medicare Advantage (non-SNP), Prescription Drug and Medicare Supplement plans.</li> <li>○ 6 attempts with a passing score of 90% (each purchase consists of 3 attempts).</li> <li>• NABIP Certification also available, 85% within 6 attempts</li> </ul> <p>Those who take NABIP need to complete 2024 Ethics &amp; Compliance and 2024 AARP</p>
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**Further questions about these or other carriers not listed contact Robb Giambrone, FLMI**  
**[rgiambrone@kafl.com](mailto:rgiambrone@kafl.com), (585) 440-2920**